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## DAIRY

### AN AWARD-WINNING SHEEP VENTURE

At long last milk prices appear to be on the rise and will hopefully herald better times for UK dairy farmers. However, the recent tough years have encouraged some farmers to look at new ventures. The market for goat milk and cheese has seen strong growth and there are probably more goats now being milked in the UK than ever before, but a smaller number of farmers have also turned to sheep.

One of these is Ruth Armishaw, who started milking sheep commercially last year at Mere Park Farm, near Warminster, and aims to expand her flock to around 800 ewes.

"I always knew it wouldn't be easy," said Ruth, "as there's no deeply established tradition of sheep milking in England, so it's necessary to create and grow your own markets. One of the aspects that really appeals to me is retaining control right through to the finished product – we are not just selling our milk to a processing factory. We actually bottle the fresh milk and make the cheeses on the farm, and we have great plans for new products including the most delicious ice cream."

So far the results have been most encouraging and Ruth has enthusiastic

**TOP:** Ruth Armishaw with the rams she is using to breed a high quality closed flock. **RIGHT:** Farm Manager Stuart Green in the new DeLaval sheep milking parlour at Mere Park Farm.. The innovative udder-lifter arms are prominent.

uptake of her products from farm shops, delicatessens and quite a few leading chefs. Her speciality blue cheese, made with vegetable rennet, was awarded 'Best Cheese of the Year' by the Vegetarian Society, while her pressed cheese has already won gold and silver medals.

To some extent Ruth came to this by chance. In 2011 the Armishaws were looking for a property project when they found Mere Park Farm, a 296-acre plot in a run-down state. Having purchased it they set about rebuilding the farmhouse and revitalising the land. In this grassland area they initially had thoughts of producing hay, but their first venture into livestock came with the purchase of 50 North Country 'mules' from Wilton Sheep Fair – a cross between a lowland ram and a pure-bred upland ewe.

Continued page 2 >>



News and information from the T H WHITE Group

T H WHITE GROUP

**GROUP**

**WHITE'S WORLD**

White's World is published monthly by T H WHITE. To contact our Divisions, call:

**Agriculture** Knockdown 01454 238181  
 Marlborough 01672 512328  
 Frome 01373 465941  
 Huntley 01452 830303  
 Toddington 01242 620211  
 Devizes 01380 722381  
 Andoversford 01451 850363  
 Stockbridge 01264 811260

**Projects** 01380 723040

**Groundcare** Knockdown 01454 238181  
 Reading 0118 976 0088  
 Redditch 01527 597770  
 Stockbridge 01264 811260

**Dairy** Frome 01373 465941  
 Huntley 01452 830303

**Country Store** 01672 518408

**Trailer Centre** 0118 976 0088

**Lorry Cranes** 01380 722381

**Construction** 01672 512328

**Motor Group** 01793 680480

**Energy, Fire & Security** 01380 726656

**Online Store** www.thwhitestore.co.uk

**Machinery Imports** 01264 811260

www.thwhite.co.uk  
 head\_office@thwhite.co.uk

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 Nursted Road Devizes Wilts SN10 3EA

**GROUP**

**MEET US AT...**

**Saltex** NEC Birmingham, 2-3 November, Stand A040 **MACHINERY IMPORTS**

**Futurescape** Sandown Park Racecourse, Portsmouth Road, Esher, Surrey, 15 November **MACHINERY IMPORTS**

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**AN AWARD-WINNING SHEEP VENTURE**

Continued from front page

Having borrowed a Texel ram they had their first lambing in February 2013.

"I absolutely loved it," Ruth remembers, "but we had a large number of triplets and many became 'orphans'. The high cost of ewe milk replacer made us think it would make sense to acquire some more sheep to milk for the lambs, so we purchased a further lot from Frome Market, which included some East Friesland ewes.

170 lambs were added at the second lambing and the initial venture was rapidly becoming a full-blown business. It was time to take stock and, with advice and help from their farm manager Stuart Green, the Armishaws purchased the adjoining 240-acre farm in November 2015. The decision was taken to enlarge the flock to start producing milk for human consumption so Stuart travelled to Germany on a buying mission where he purchased another 150 East Friesland ewe lambs.

By this stage milking was the biggest challenge and with an eye to future production a bespoke sheep milking parlour was planned. Ruth started by phoning possible suppliers: "Some of the companies were suggesting a converted goat parlour, but I knew I didn't want that. We were determined to do this properly and we wanted a parlour that was specifically designed for sheep.

"This was where Gary Grant from T H WHITE really helped. His Dairy team recommended a DeLaval sheep parlour and put us in touch with DeLaval so that we could satisfy ourselves on all the details.



"The preparations and installation of the new parlour were going to take several months, but in the meantime we had an urgent need to improve our milking facilities. T H WHITE built us a temporary portable parlour, mounted on a lorry trailer so that we could move it around easily - a great interim solution that cut milking time to 2½ hours, still a lengthy process but a lot better than before!"



The stalls in the milking parlour are raised to allow the ewes to exit.

Groundworks for the new permanent parlour began last Christmas and the first milking took place bang on the target date of 1 April this year. The DeLaval parlour - the first of its type to be installed in the UK - is a P300SG 18/18 parallel stall, rapid-exit design with automatic cluster removal, fitted with a cushioned floor in the pit for operator comfort. An interesting addition are the udder-lifter arms that gently raise the ewe's udder at the centre, bringing the teats into the lowest position to deliver maximum milk yield.

The parlour functions are controlled by software similar to DeLaval's Alpro system used in cow parlours, but rewritten for the specific needs of sheep.



The ewes rush into the stalls - eager to be milked!

Ewes' Electronic ID tags are read on entering the parlour, and can also be automatically drafted from the rest of the flock if necessary. The tag also carries yield information enabling the highest yielders to be identified for breeding.

Such has been the success with lambing cycles at Mere Park Farm that the ewes have now been divided into four groups, lambing for 17 days, four times a year, in January, April, October and July. Sheep can lactate for nine months, but Stuart Green has adopted a policy of milking them for six months, putting them back to the ram when dry.

Success with the sheep enterprise may only be the start of bigger things for the Armishaws. Ruth already has a herd of handsome Devon cows on the farm which may be developed for a further venture. We'll undoubtedly be hearing more about Mere Park Farm!

For more information on specialist milking parlours please contact T H WHITE Dairy on 01373 465941.



The new storage facility at Great Ryburgh

**PROJECTS**

**MALTSTER TAKING STOCK**

Two leading UK organisations in the fields of quality malt production and cereal storage respectively have combined to form a joint venture based at Great Ryburgh, Norfolk.

Crisp Malting Group and Fengrain Ltd have joined forces to successfully construct 10,000 tonnes of additional malting barley storage at Crisp Malting process plant located in Great Ryburgh under the design and management of T H WHITE Projects.

The new facility comprises four 17m diameter, flat bottomed, corrugated steel silos, each with a holding capacity of 2,500 tonnes of malting barley. Each silo has its own temperature monitoring and aeration system to ensure quality control under storage conditions, whilst the silos are fed and discharged via new chain conveyors operating at 30 tph.

Much civil engineering was required as the location for the store was sited on made-up ground, necessitating 321 piles driven to a depth of 24m to

achieve stable footings. The additional storage control equipment has been integrated into Crisp's existing on-site automated control systems, and can be fed via existing intakes and bulk materials handling machinery. However, as part of the project the new installation has been designed with its own intake and bulk out-loading facilities rated at 60tph, providing additional operational flexibility on site.

Work on the installation began in early January 2016 and was due for completion at the end of October. It will form a key part of the day to day operations at Great Ryburgh.

T H WHITE Projects specialises in grain processing and storage solutions of all sizes, from small farm installations to large commercial/industrial bulk facilities, taking each project from conception to completion. If you have a scheme you would like to talk about, please do contact us on 01380 723040 or email projects@thwhite.co.uk

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**2015 Fiat Panda 1.2 Pop, CF15 NBX, White, 5,000 miles, £5,450.** Stop/Start, Electric Front Windows, Hill Holder, Radio/CD/MP3, Tyre Pressure Monitoring System, 55mpg, One Owner.



**2013 Fiat 500 1.2 Pop, WU63 YHF, White, 26,000 miles, £6,250.** Stop/Start, Electric Front Windows, Radio/CD/MP3, Special Alloy Wheels, Chequered Flag Decals, 55mpg, One Owner.



**2013 Fiat 500 1.2 Colour Therapy, Vo63 NBA, Red, 7,500 miles, £6,950.** Air Conditioning, Electric Front Windows, Radio/CD/MP3, hite and Chrome Wheels, One Owner, 59mpg.



**2014 Fiat 500 1.2 Lounge, VE63 XOO, Blue, 16,216 miles, £6,950.** Air Conditioning, Start/Stop, Fixed Glass Roof, 15in Multispoke Alloys, Electric Front Windows, Radio/CD/MP3 with Digital Audio.



**2014 Fiat 500 1.2 Lounge, VN14 OMP, Purple, 26,234 miles, £6,950.** Air Conditioning, Fixed Glass sunroof, Start/Stop, Electric Front Windows, Radio/CD/MP3 with Digital Audio, 15in Alloys.



**2013 Fiat 500 0.9 TwinAir Lounge, VK63 YRC, Blue, 21,948 miles, £7,2950.** Satnav, Auto Climate Control, Rear Parking Aid, Fixed Glas Sunroof, 15in Alloys, Electric Front Windows, Blue & Me.



**2015 Fiat 500 1.2 S VK15 VGT, Yellow, 6,989 miles, £8,450.** One Owner, Auto Climate Control, Rear Parking Sensors, Start/Stop, 16in Alloys, Electric Front Windows, Tinted Rear Windows, Hill Holder.



**2016 Fiat 500 1.2 Eco Lounge, VK66 SRZ, Bossa Nova White, 10 miles, £10,950.** Pre-Registered, Eco Engine, 66mpg, Start/Stop, Glass Sunroof, Air Conditioning, Parking Sensors, 15in Alloys.



**2016 Fiat 500L 1.6 MultiJet Lounge, VA65 UASC, Red, 10 miles, £14,950.** Pre-Registered, 7 Seats, 5in Touchscreen, Electric Sunroof, Climate Control, Cruise, Electric Windows, Rain Sensor.



**2016 Fiat 500X 1.4 MultiAir Cross Plus, VU16 WFZ, Bronze, 4,000 miles, £16,950.** Ex-Demo, Satnav, Auto Climate Control, 5in Touchscreen, Dark Tinted Windows, 18in Alloys, Cruise, DAB.



**2016 Alfa Romeo MiTo 1.4 TB TwinAir Collezione, VA16 TSU, White, 100 miles, £13,950.** Cloth/Faux Leather, Chequered Roof, Satnav, Cruise, DAB Radio, 5in Touchscreen, Parking Sensors.



**2014 Alfa Romeo MiTo 1.4 TB MultiAir Distinctive Semi-Auto, VK64 RYD, Black, 6,500 miles, £12,950.** Reduced by £1,000! Cruise, Electric Windows, Front Fog Lights, Blue & Me, PDC.



**2015 Alfa Romeo Giulietta 2.0 JTDM-2 Business Edition, WV15 WSZ, Lunar Pearl, 14,000 miles, £14,950.** 16in Turbine Alloys, Hill Holder, Voice Recognition, DAB Audio, Bluetooth, Start/Stop.



**2016 Alfa Romeo Giulietta 1.4 TB MultiAir Sprint, VK16 UFJ, White, 6,000 miles, £15,450.** Ex-Demo, Climate Control, 17in 5-Hole Alloys, Electric Tinted Windows, Hill Holder, TPMS, 51mpg, DAB.



**2016 Alfa Romeo Giulietta 1.4 TB MultiAir Sprint Speciale, VE16 VHY, Matt Magnesio, 50 miles, £17,950.** Delivery Miles Only, 18in 5-Hole Alloys, Cloth/Alcantara, Tinted Windows, Rain Sensor.



**2016 Abarth 500 1.4 T-Jet 595 Turismo, VK16 SFY, Blue, 5,200 miles, £15,450.** Ex-Demo, Auto Climate Control, Abarth Leather Upholstery, 17in Diamond-Finish Alloys, Electric Front Windows.



**2015 Abarth 500 1.4 Turismo, VA15 WUR, Bicolour, 6,000 miles, £15,950.** One Owner, Abarth Red Leather, Auto Climate Control, Diamond-Finish Alloys, Electric Front Windows, Tinted Rear Glass.



**2015 Abarth 500 1.4 T-Jet, VF15 LZU, Red, 7,396 miles, £11,950.** Climate control, Abarth 8-Spoke Painted Alloys, Blue & Me Hands-Free, Electric Front Windows, Hill Holder, Radio/CD/MP3 + USB.



**2016 Jeep Renegade 1.4 MultiAir Longitude, VE16 VHW, Red Pastel, 500 miles, £17,450.** Satnav, Air Conditioning, Alarm, Cruise, DAB, 17in Alloys, Hill Start Assist, Rear Parking Sensors.



**2016 Jeep Renegade 1.6 MultiJet II Limited, VA16 VGP, Glacier, 4,500 miles, £20,995.** Ex-Demo, 8-Way Power Front Seats, Rear Camera, Two-Tone Alloys, Cruise, Climate Control, Privacy Glass.



**2015 Jeep Renegade 2.0 MultiJet II Trailhawk, VO65 WGV, White, 6,791 miles, £23,850.** Function Pack, 8-Way Seats, Rear Camera, Visibility Pack, Electric Panoramic Sunroof, Gloss Black Alloys, Satnav.



**2016 Jeep Cherokee 2.2 MultiJet II Night Eagle Automatic, VO16 HLV, Black, 5,000 miles, £28,750.** Morocco Black Nappa Leather, 8.4in Touchscreen, Cruise, DAB, Climate Control, Heated Seats.



**2014 Jeep Grand Cherokee 3.0 CRD Overland, OY14 YPT, White, 36,000 miles, £26,950.** Leather, Deep Tint Sunscreen Glass, Heated Seats, Front/Rear Cameras, Cruise, Satnav, DAB.



**2016 Jeep Grand Cherokee 3.0 CRD Overland, VE65 ZYT, Billet Silver, 8,500 miles, £34,950.** Nappa Leather Upholstery, Sunroof, Electric Mirrors, Satnav, Aircon, Cruise, Heated Seats, Alloys, Alarm.



**2016 Jeep Grand Cherokee 3.0 CRD Overland, VA65 YSY, Black, 7,600 miles, £34,950.** Nappa Leather, Ventilated Front Seats, Panoramic Sunroof, Climate Control, Rear View Camera, Alarm.



## MOTOR GROUP

### 0% APR AND LOW RATE FINANCE PROMOTIONS\* ANNOUNCED ACROSS FIAT, ALFA ROMEO, ABARTH AND JEEP RANGES



**Our Fiat Group Brand Centre in Swindon has a range of new 0% APR and Low rate APR PCP finance offers available on models in the Fiat, Alfa Romeo, Abarth and Jeep ranges, making purchasing your next new car even more affordable.**

The spacious New Fiat Tipo Easy is available for £159 per month with 0% APR\* over 24 months, while the versatile Fiat 500X could be yours for £159 per month with 0% APR\* over 24 months and £1,250 deposit contribution. Models in both the Alfa MiTo and the

Alfa Giulietta ranges have 0% APR\* promotions available, while models in the Aarh 595 range have low rate finance promotions and deposit contributions\* available. Models in the Jeep Renegade, Jeep Cherokee and Jeep Grand Cherokee ranges are also now available with 0% APR\* promotions, together with deposit contributions ranging from £1,500 up to £5,500, making these offers the best that have ever been available. For more details of these and a selection of other promotions, please visit [www.motors.thwhite.co.uk](http://www.motors.thwhite.co.uk).

**\*Terms & Conditions** Promotion available on new models registered between 1 October and 31 December 2016. Fiat Deposit Contribution only available in conjunction with Fiat i-Deal PCP. With Fiat i-Deal PCP you may return the vehicle instead of making the final payment. It must be in good condition and if you exceed the agreed annual mileage, you will be charged 6p per mile for exceeding 10,000 miles per annum in these examples. Finance subject to status. Guarantees may be required. Terms and Conditions apply. At participating Dealers only. Fiat Financial Services, PO BOX 4465, Slough, SL1 0RW. All vehicle images are for illustration purposes only and may include options or body paint colours, which incur an additional cost.

## PEACE OF MIND WITH QUALITY USED VEHICLES

**Fiat Chrysler Automobiles UK has just launched an all new comprehensive range of approved used vehicle programmes for each of its UK car and van brands.**

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The Fiat, Abarth and Fiat Professional schemes will be known as 'Found Approved and Used', while the Jeep and Alfa Romeo's will be covered by the 'Selected For You' programme.

The benefits, as standard on every used car, include:

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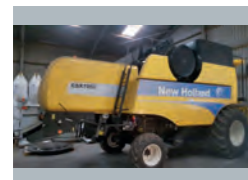
- Dairy Refrigeration installation and Service engineer.
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**Please contact Adrian Moore**  
**am@thwhite.co.uk for more details**

**Helping customers get the best from innovation and technology**



### BIG NAMES IN USED EQUIPMENT



2011 New Holland CSX 7050 Combine, 20ft header, 585 hrs, exceptional, recently serviced **£85,000 AT**



2010 New Holland FR9060, 4wd, grass & maize **£78,500 AT**



2004 New Holland 8 Row Maize Header, to fit New Holland FR. Very good condition **£15,000 AT**



2013 New Holland BB870 Crop cutter, like new **£40,000 AT**



2012 Kuhn VB2160 baler, Crop cutter, drop down draw, wide pick up, excellent condition **£15,000 AT**



2008 Case RBX454 Rotor Feeder, variable chamber round baler, net & twine 29,000 bales **£7,000 RD**



2013 New Holland T7.200 auto command, front link & PTO, 50KPH, Excellent condition **£45,000 AT**



2013 New Holland T7.210, power command, 50kph, air brakes, sidewinder. Excellent Condition **£45,000 AT**



2008 New Holland T6080, excellent condition, 5000 hrs **£32,000 RM**



2009 Case IH Magnum, powershift, front weights, 5 electronic remotes, 600 pro screen, **£45,000 SP**



2011 Case IH Maxxum 140 4wd, 3675 hrs, air seat A, air con, 40kph, hyd push back hitch **£28,500 SC**



2012 Claas Axion 810, 50kph, front linkage & PTO, 3 spools, 1 years warranty, 2,300hrs **£32,000 RL**



2013 Manitou MLT 627 Turbo c/w Manitou hydraulic headstock, air con, rear hitch, 1,650 hrs **£31,250 PC**



2013 Manitou MLA629 c/w new tyres **£29,000 BW**



2009 Manitou 735T, Aircon, Pick up hitch & tipping pipe, smooth ride, comfort seat, 4,400hrs **£25,500 RD**



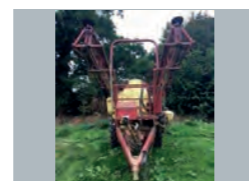
2011 Claas Scorpion 6030 CP, 4530 hours, 80% tyres **£25,500 RL**



Ex-Demo Vaderstad Tempo 8 Precision Maize Drill, seed meters, seed sensors and control-station **£44,000 PC**



2011 VADERSTAD Rexius Twin 4.5m Press, c/w levelling boards, raptor tines, VGC **£28,250 RL**



Hardi 18m Sprayer **£6,950 AT**



2014 Marshall 1800 gallon tanker, 550x22.5 tyres, fully opening back door, mudguards **£5,650 BG**

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#### TRACTORS

2014 New Holland T6.165, Quicke loader, 3600hrs **£35,000 RM**  
2007 New Holland T6010 Delta, like new. 1000hrs **£25,000 RM**

#### MACHINERY

2004 New Holland RI600Y hydraulic levelling kit **£15,000 AT**  
2008 Vaderstad RDA400 4.0m Drill, 4,900 hectares, good condition **£12,500 RL**  
2012, Kuhn GA7501 Twin Rotor Rake, trailed model 6.85-7.45m, 3D axles **£8,500 AT**  
2007 McConnel PA55E joystick control **£8,500 AT**

RB Ray Bennett 07710 985957  
PC Paul Churches 07702 724308  
SC Stuart Crook 07831 249489  
AD Andy Daffurn 07860 331023  
CD Colin Davies 07860 401211

Vaderstad RDA400 4.8m Drill **£8,500 AT**  
2004 Simba Horsch 4 CO Drill, good condition **£8,000 MH**  
2014 Marshall 1800 gallon tanker 55 x 22.5 tyres, fully opening back door and mud guards **£5,875 BG**  
2009 HeVa 7.5m rollers, 560mm rings **£5,450 RL**  
2009, John Deere Sprayer, 1200 ltr, good condition **£5,000 RL**  
2014 Spreadwise Industrial 6 Reeler, good condition **£4,995 BG**  
2009 Kverneland 2628, 9' cut, side fold mower, non conditioner, rear mounted **£2,750 SC**

RD Rhodri Davies 07775 003460  
BG Bob Gallop 07831 883734  
MH Matt Hooper 07824 607087  
SK Simon Knight 07860 712963  
RL Ryan Lanfear 07769 248602

#### RTV/MOWERS/MULE

2011 Kubota 900 RTV, 1 owner, 873 hrs, 4x4 diesel, hydraulic tipping bed, radio, heater, service history, VGC **£7,500 SK**  
2012 Kawasaki Mule 4010 KAF950, diesel **£6,250 SC**  
Countax K18/50 liquid cooled hydrostatic ride on mower, 50" deck, brush collector, electric lift, electric dump, VGC **£2,250 SK**  
John Deere X304 hydrostatic four wheel steer ride on mower, 109 hrs, 42in cutting deck with spare and 42in mulching deck, VGC **£2,200 SK**

NN Nick Norman 07850 301575  
RM Richard Morgan 07831 351379  
AT Andy Taylor 07831 255811  
BW Ben Willcox 07826 917955  
JW Joe Woolley 07818 077591

All items offered are subject to remaining unsold. Prices shown do not include VAT.

#### MACHINERY IMPORTS

### LATEST MOWING MACHINES AT SALTEX AND FUTUREScape



Wright Stander RH

**Saltex 2016 is a big occasion for Ferris & Wright Mowers, distributed in the UK by T H WHITE Machinery Imports.**

If you are planning to attend the show at the NEC on 2-3 November, please do join us on Stand A040 where we'll have a variety of exciting new machinery on show including a working demonstration of Ferris's patented IS Independent suspension system on the Ferris 2100Z. This feature sets Ferris completely apart from the competition, allowing operators to maintain speed and productivity in rough terrain whilst riding in comfort!

We'll also be displaying Ferris' first stander model to be brought to the market - the Soft Ride Stand-on SRSTMZ1. This new model really raises

the bar with a patent-pending adjustable operator platform and Ferris suspension technology. Its superior balance provides stability and manoeuvrability that exceeds expectations for traction and handling.

From Wright Manufacturing we will be featuring the Stander RH with its rapid height adjustment, you can change deck heights without breaking a sweat. The Stander 32" is the only stand-on 32" mower in the UK right now and its superb manoeuvrability allows it to fit comfortably through a standard gateway.

Hopefully this issue of White's World will reach you before the show, but if

the post is tardy then you may like to visit us at Futurescape, Sandown Park Racecourse, Esher on 15 November.

If you would like to know more about any Ferris or Wright mowers please contact T H WHITE Machinery Imports on 01264 811260.

#### GROUND CARE



### NEW LORRIES

T H WHITE Groundcare has taken delivery of two new lorries - 7.5t and 11t. The vehicles will augment the fleet for delivering and collecting larger machines from customers. The bodies for the Isuzu chassis were built by the T H WHITE Lorry Cranes business - an in-house first for this style of body.



Ferris 2100Z



#### AGRICULTURE

### STUDENTS AT STOCKBRIDGE

T H WHITE's Case IH team at Stockbridge hosted a visit by agricultural mechanisation students from Sparsholt College on 21 September. Tim Lane gave a presentation on the T H WHITE business at Stockbridge, followed by a depot tour and discussion on future technology in farming and groundcare.

The group was particularly interested in the features and technology embodied in the Case IH Axial Flow combine harvester and the Puma tractor. Simon Pratt, our sales specialist, and Matt Whitehorn, our senior case technician, were on hand to demonstrate the technology and answer questions.

The photo shows the whole group, 17 students, 2 lecturers, and 3 members of the T H WHITE team.

## T H WHITE

### AGRICULTURE

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For orders placed before 30 November 2016, invoiced before 28 April 2017

**20% OFF**

Labour and In-Stock Parts

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Labour and In-Stock Parts

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Labour and In-Stock Parts

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## KEEP THE BLUES BROTHERS IN THE FIELD LONGER WITH TWO ENHANCED OFFERS!

When you buy a New Holland T6 or in-stock T7 tractor from T H WHITE before 31 December 2016 we will raise the Service Plus cover to the PLATINUM standard free of charge!

**T6** Free upgrade to **PLATINUM** cover providing greater benefits, including a zero customer contribution when making a claim. AND, until the end of the year, you can additionally choose **EITHER an extra year or an extra 1,000 hours.\***

**T7** Free upgrade to **PLATINUM** cover providing greater benefits, including a zero customer contribution when making a claim.\*

\* To qualify for either offer you must have a service contract in place and, for a T7, service contract payments must be made by Direct Debit. Offer ends 31 December 2016. Terms and conditions apply. Call for full details.



# T H WHITE

## AGRICULTURE

Frome, Somerset  
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Marlborough, Wilts  
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